



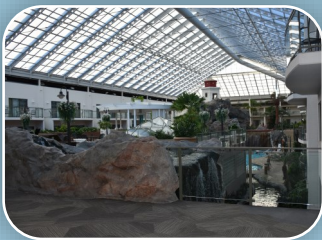
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CPA NEWSLETTER

MESSAGE FROM THE PRESIDENT

CPA Ontario
15303 Concession
Road 3-4
Finch, Ontario
K0C 1K0



Email: info@cpaontario.com

Phone: 1.866.853.0310

www.cpaontario.com

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CPA President
Tracy Miller

Greetings to all CPA Members

It was great to see our members networking and enjoying our annual convention in London. It was nice to finally be able to return to an in-person event. I would like to thank Megan and Ellen for another successful convention. They once again planned and executed an excellent program in a great location. I would also like to extend a big thank you to Wade and Chris Pink for opening their plant and allowing us to see their operation. There is nothing like the reassurance of a plant tour to make you feel like you are on the right track. I remember touring Pink's 20 some years ago at our CPA annual convention. You guys have come a long way since then

and built a beautiful plant. Keep up the good work. The speaker program was entertaining and informative. It is always interesting and thought provoking to listen to another prospective. I am sure everyone came away with an idea or two. Our associate members are a very important part of our daily businesses. The annual convention is the best place to visit with existing suppliers and meet new ones.

Thanks to all our associate members who took the time to exhibit, attend the convention, sponsor parts of the convention and host hospitality suites. It is members like you that make our association great. Please remember to consider our associate members when you're making purchasing decisions.

We are well into winter here in Northern Ontario. It has been a mild one so far, so our plant has been busy producing stock for spring. We all know how rough winter production can be, so I hope all of you are also enjoying a milder than normal winter. Soon spring will be upon us and we can get back to full production and hopefully empty the winter

production out of the yard. It seems like supply chains are improving and some prices are stabilizing. I am hopeful that this trend continues and makes our jobs a bit easier.

I am very excited to see that Mel Marshall has agreed to again host a production school in April. Mel is a great asset to our industry and always willing to share his wealth of knowledge. This is a great opportunity to introduce newer employees or refresh older employees on the aspects of precast production. Not to mention it is also a great deal. I would like to encourage all of you get involved with your association.

Planning is under way for this year's annual convention. If there are any topics you would like to see at our speaker program please let Megan know and she will try to accommodate.

All the best to everyone in 2023

Sincerely,

Tracy Miller

2022 ANNUAL GENERAL MEETING



Jason Schoenfeld and Rob Sanna of Boyd Brothers Concrete, Dominic Girotti, and Bryan Morton of Euclid Canada

This past November, the CPA held its 30th Annual Convention at Best Western Plus Lamplighter Inn in London, Ontario. We are pleased to have hosted delegates from our manufacturer member companies and associate member companies after a two year hiatus.

The Convention commenced on Sunday evening with the popular Welcome Reception held in our Exhibitor's Forum where, among twenty-four exhibits from our associate member companies precast manufacturers and suppliers mingled and networked throughout the evening. This event was sponsored by all of our associate member companies; each year a portion of their annual membership fees go toward sponsoring this event.

Monday, found us engaged in our Annual General Meeting to capture the year in review, but not before delegates enjoyed a hot buffet breakfast sponsored by **Lafarge** and **J.McCoy Equipment**. Following that, delegates participated in our Speaker Program, which featured three varied presentations.

Following the Speaker Program, delegates enjoyed an

evening cocktail reception complete with cocktails sponsored by **Mel C. Marshall Industrial Consultants Inc.** and hors d'oeuvres sponsored by **Metropolitan Pump Co.** The evening Banquet Dinner, which was sponsored by **Laurel Steel, Williams Form Hardware and Rockbolt Canada, and Sika Canada**, was enjoyed by all as we were entertained by Bob Gates; entertainment was sponsored by **Euclid**. Delegates enjoyed wine with dinner, generously provided by **Ash Grove a CRH Company**.

We truly appreciate the generous sponsorship provided by the supplier member companies noted within this article; without their contributions we would not be able to continue to offer the high quality event, for which the CPA Convention has come to be known.

At this year's Convention we had the wonderful opportunity of touring **Pink Precast**. Many thanks to Chris and Wade and the rest of the Pink family for welcoming the CPA to their plant. Delegates enjoyed the tour, learned about the history of the company and had a fantastic catered lunch.



Megan MacLellan & Dominic Girotti of CPA

REGISTRATION PROGRAM UPDATE

The 2022 plant inspections are complete. My last inspection of the 22 registered tank producer plants was in mid-December. Most producers talked about how busy 2022 was. Several reported a record year in tank sales. I was happy to see that the tanks produced, in all but a very few instances, are of very high quality. It is also good to see that all producers are now supplying the required safety device with each septic tank they sell.

Some producers were a bit frustrated about this new requirement. They saw it as another hoop to jump through that CSA has imposed. Yes, all registered producers must meet the requirements of CSA B66-21 in order to place a red tag on their tank. Aside from the safety device, there are many requirements in this specification and it's my job to ensure the tanks inspected meet all of those requirements.

A little digging will show why this new safety device has been implemented. I invite you to Google 'septic tank

accidents'. You will find numerous reports of people, pets and other animals falling into operating septic tanks. Most are simply an embarrassing event but there are instances where people have died. Many of those fatalities have been children. This is tragic and something had to be done to reduce the risk. This is not only an Ontario or Canadian problem. You can read stories of people falling in tanks in the US and throughout the world. I am pleased CSA has taken this risk seriously and implemented a solution.

It is important that all CPA registered tanks include this safety device. We do not want to read about any of our members in the news because of a tank mishap.

Dominic Girotti P.Eng.
Program Registration
Administrator



Comedy in Motion with assistance from Archer Compton of Sika Canada

WELCOME NEW MEMBERS!

HB FULLER

HB Fuller is an excellent source for Concrete Joint Sealant Tapes & Wraps, Waterstops, Butyl Sealant Caulks, All-Purpose Sealant Tapes, & Accessory Products. You can visit their page on our website to view their line card. <https://cpaontario.com/members/105?type=supplier>.



Kevin MacLellan of Moose Creek Precast & Mel Marshall of Mel. C Marshall Industrial Consultants

RAIN SOURCE INC.

RainSource is a specialized rainwater harvesting firm serving clients in the architecture, engineering and construction industries. We specialize in turn-key rainwater pumping and filtration solutions for industrial, commercial and residential applications. Our key products for cisterns include submersible well pumps in cooling sleeves, and stainless steel floating pump intake strainers.



Glenn Caverly, CPA Alumni, Doug Harkness of Orangeville Precast, and Mel Marshall of Mel. C. Marshall Industrial Consultants

INFRA-TECH STEELWORKS INC.

iNFRA-TECH STEELWORKS INC. is a form equipment design and build business founded by John Quarrie. John and Brian Wood have a combined 70 year experience in the precast industry here in Ontario. iNFRA-TECH build forms for Manholes, Catchbasins, Box Culvert (4 side and 3 sided structures), Arch Culverts, Septic tanks, product testing equipment. As a design build business, we welcome custom applications. John and Brian look forward to participating in CPA Ontario!



NEW BOARD OF DIRECTORS ASSOCIATE MEMBER REPRESENTATIVE: ARCHER COMPTON

Archer joins the Board of Directors from Sika Canada. He is a Technical Sales Representative out of their Oakville location. You may recognize him from our past convention when he was seen lending a hand to our entertainment, Bob Gates, in a risky trick that had everyone scratching their heads. Welcome to the table, Archer.



Leo Alarie of A&B Precast & Andrew Bartley, Platinum Leadership Presenter

SAVE THE DATE!
NOVEMBER 19, 20, 21, 2023.

We look forward to seeing you all in Guelph for our 31th Annual Convention.

We are pleased to announce that our 31st Annual Convention will take place at the Delta Guelph Hotel & Conference Centre. Following our regularly scheduled program in Guelph, delegates will have the opportunity to tour Coreslab Structures in Dundas. Announcements regarding the Convention will be posted online at www.cpaontario.com/about/whatsnew.htm



IN MEMORY OF DARRELL MILLER



Mr. Darrell Gale Miller, age 79 years, passed away unexpectedly on Tuesday, October 25, 2022.

In 1968, Darrell needed well tile for his house and ended up buying not only the well tile but also the forms to produce them. For the next seven years he made well tiles, sidewalk slabs, and septic tanks at night and on the weekend, while still working a fuel delivery job fulltime. In 1975 Darrell decided to commit full time to the precast concrete business and started Miller Precast Ltd. (and later Lockstone Yard and Patio Centre among other business ventures). His wife, Joan, also left her job to do the books for the new business. Darrell remained the president for 47 years until his passing. He cherished every day he spent working alongside his wife, son, and grandsons and took pride in knowing that his work would be carried on.

WE HAVE MERCH!

What is "Strong as a Moose, Hard as a Slapshot, and Watertight as a Beaver 🍁 ss?" - A concrete septic tank of course! T-shirts with this witty slogan can be ordered through our office. Customizations including company names can be added. Additionally, we have CPA hard hat stickers available.



T-Shirts are available for \$25 | Hard hat stickers are available for \$1



News In Brief

Annual Product Registration Deadline – June 30th: Just a friendly reminder that in order to keep your CPA product registration current the annual compliance reports must be received by the administrator each year by the deadline. See page 20 of the Product Registration Program guide for details. If you need a copy of this guide please contact Megan at the CPA office.

Septic Solution Guide: Copies of The Septic Solution can be obtained by logging on to the CPA website at www.cpaontario.com and clicking on the link to the free download of the electronic version of the guide. Hard copies of the guide are also available by contacting the CPA at info@cpaontario.com. Additional copies cost \$1.00 each; tax and shipping costs apply.

Convention Input Opportunity: As we look forward to November, when we can gather in person in Guelph, Ontario to network and enjoy the company of our peers, competitors, and the suppliers who aid us through our seasons, we also ponder what is new to be discussed in precast concrete. If you have a topic of interest you would like to hear about at an upcoming convention, let us know! We'd love to hear from you.

PRODUCTION SCHOOL! We hope you'll join us this year for another Production School presented by Mel Marshall. Participants will leave feeling inspired and proud to manufacturer quality precast concrete. Registration is now OPEN. Information on how to register can be found on our website: www.cpaontario.com.

Points TO ponder

STRANGE BUT TRUE



The word "Ontario" comes from the Iroquois word "kanadario", which means "sparkling" water.

The name "Ontario" was adapted for the new era that began in 1867 when it became a province.

Yonge Street, located in Toronto Ontario is the longest street in the world. It is about 1896 km or 1,178 miles long and starts in Lake Shore and extends to Rainy River at the Ontario/Minnesota border.

There's an area in the Hudson Bay region that has less gravity than the rest of the planet.

Hawaiian pizza was actually invented by a man from Ontario, not by the Hawaiians.

If you live in Kanata, Ont., feel free to paint your garage door any colour you want. Except purple. That's against the law, and you will be fined. This probably explains why Prince never settled down in Kanata.

And finally, one to remember at Convention time: If you stiff a hotel in Ontario and sneak out without paying your bill, that hotel has the legal right to recoup its losses by selling your horse.